

A. Rhodes Wilson Receives Guardian's New Agent of the Year Award

Bethesda, MD, April 25, 2018: A. Rhodes Wilson of A. Rhodes Wilson & Associates, representing First Financial Group (FFG) in Doylestown, PA, has received the prestigious Christopher Ferrara Memorial New Agent of the Year Award from The Guardian Life Insurance Company of America® (Guardian). This award recognizes the top-producing new agents for their outstanding accomplishments.

Wilson was the top insurance producer of any Guardian agent hired in 2016 or 2017. With this honor, he earns a seat on the Executive Committee of the 2018 Leaders Club. This achievement places him in the top 1 percent of Guardian's 2,781 agents in 2017 production.

"By combining my financial planning and tax expertise with Guardian's planning software, The Living Balance Sheet®, my clients can see for the first time what they have, where they have it and how all of their financial pieces fit together," Wilson said. "This enables me to help them understand the effects of their financial decisions, streamline costs, and achieve and maintain an improved level of overall financial balance. In today's complex financial world, helping people keep up with a changing economy and get to the level of financial security and comfort they seek is personally very gratifying."

With over 25 years of experience in financial services, Wilson joined the FFG team in 2017. He is a Certified Financial Planner® practitioner and an IRS Enrolled Agent¹, holding membership in the Financial Planners Association, National Association of Enrolled Agents and Bucks County Estate Planning Council. Wilson is involved in his community as a member of the Central Bucks Chamber of Commerce and the Central Bucks Sertoma Club (Past President and Past Chairman of the Board).

"We're so happy to welcome Rhodes into the First Financial Group family," FFG President Lloyd Polmateer said. "The degree to which he has embraced our process to create value and great outcomes for his clients is the reason he has earned number one status in the nation at Guardian."

¹ Not practicing for Guardian or its subsidiaries or affiliates.